

## ***JUDGE INSTRUCTIONS***

Each team of participants with an interest in business law will analyze a real-world case law situation that deals with marketing/business activity. The following areas of business law may be covered in this event: contracts, sales and product liability, torts, agency/employment, intellectual property, cyberlaw, real and personal property, and the debtor-creditor relationship. The team will present solutions/recommendations regarding the situation and make a presentation to you, the judge(s).

This case situation is typically presented in written form. Based on the situation, the participants may be asked to assume the role of legal counsel for an organization represented by the situation, or they may be acting as outside observers. The position of the judge(s) will be determined by the specific case situation. You may be representatives of an organization represented by the situation, or may be acting as outside observers.

### **JUDGING THE PRESENTATION**

1. To ensure fairness, at no time should a participant be asked where he/she is from (school, state, country, etc.).
2. Participants will be evaluated according to a standard *Evaluation Form*.
3. Participants will be scheduled for presentations at twenty (20) minute intervals. Remember, your role will be determined by the specific case situation.
4. Please place the participants' names and identification numbers (using labels if provided) on the bubble score sheet as instructed (if not already done). If a bubble sheet has not been provided, this information must be placed on the evaluation form for this event.
5. You will interact with the participant for up to fifteen (15) minutes. This includes time for the participants to present to you based on the case study situation, and for you to make comments and ask questions.
6. Following the fifteen (15) minute interaction period, please thank the participants. If appropriate to the situation, please state that a decision will be made soon and that the participants will be notified of the decision.
7. During the last five (5) minutes, after the participants are excused from the judging area, you may score the team. Refer to the *Evaluation Criteria* section for guidelines. On the bubble sheet provided, please bubble in the appropriate score AND write the score on the corresponding line to verify accuracy. Please make sure not to exceed the maximum score possible for each item.

Please make sure to score all categories, add them for the total score, then initial the total score. The maximum score for the evaluation is one hundred (100) points.

Note: If a bubble sheet has not been provided, you will indicate your scores on the Business Law Evaluation Form.

### **Presentation Schedule**

Presentations will be scheduled at twenty (20) minute intervals  
Fifteen (15) minutes for presentation of the decisions/recommendations  
by the team and questions by the judges  
Five (5) minutes for scoring by the judges